



## Leading Technology Company Leverages TRC During Record-Setting Growth Period

**Situation:** Our client, a leading Technology company specializing in solving supply chain business problems, experienced significant growth during and after the COVID-19 pandemic. They faced immense challenges and demands in their supply chain operations and sought assistance from TRC Talent Solutions to fill the gaps with contract and direct hire resources. TRC was chosen as a partner due to our adaptability and expert knowledge in the market, enabling them to support various business units such as IT, HR, Finance, and Legal.

**Solution:** To address the client's needs, TRC leveraged the expertise of tenured recruiters with a combined experience of over 60 years. The team assessed the market and gathered intelligence on the requisitions across different business units. They employed various strategies to source top talent, including technical screenings, utilizing technology platforms and engaging with networking communities. This approach allowed TRC to find highly skilled candidates and help the client achieve their hiring goals, ultimately delivering value to their end customers. Furthermore, TRC's resource management and tenured account management teams ensured effective communication, clear timelines, and a comprehensive understanding of the scope of work, ensuring a smooth and successful collaboration.

**Results:** By leveraging a recruitment team familiar with the client's cultural needs, TRC successfully met the client's customer service standards and requirements, leading to enhanced results. The partnership between TRC and the client facilitated efficient delivery of talent, enabling the client to address their supply chain challenges effectively and achieve record-setting quarters in revenue. TRC's market expertise, adaptability, and commitment to customer satisfaction played a crucial role in supporting the client's rapid growth and success during a challenging period.

